# Insurance Fraud

SPECIAL REPORT: MAP OF THE PATH OF DESTRUCTION FROM THE AUGUST 5 STORM pg 4

# Overhead Ço

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Volume 1 Number 1

YEARS AND ASSESSED.

### Your tion able Don't Deprecia-Recover-Loose

Often when people file an insurance claim, they don't understand how recoverable depreciation works with their replacement cost policy. At Calgray Roofing & Restoration, we help our clients meet every deadline in order to get all the money they're entitled to in their claim cattlement. claim settlement.

When the insurance company pays the ACV (actual cash value) portion of your claim for either contents or structure, what they are paying you is the value of those items less depreciation. Every part of your structure and every item of personal property you own loses value over time based on age, wear and tear, and ob-

solescence.

The language within the insurance policy stipulates a deadline within which it's possible to recover depreciation. Sometimes it's six months from the date of loss. Sometimes it's two years from the date of the ACV payment. Sometimes it's one year from the date of loss.

As you can see, it's not a fixed deadline. Each insurance company can stipulate the deadline to receive recoverable appreciation within the policy. So, it's vital to make sure to replace items of personal property or have structural work done within that period so you don't miss the deadline to receive your recoverable depresistation. ciation.

Managing an insurance claim is a complicated process. This is just one of the reasons it's important to have someone on your side helping you with your claim. If you're trying to manage your claim on your own and miss this deadline, it could cost you thousands of dollars.

Aging is a fact of life, and this applies to our insured property as well, as it typically loses value over time due to normal wear and tear. This change in value is referred to as depreciation. For example, new flooring installed today will lessen in value as the years go on and more than likely the cost to replace it in the future will be higher. The ability to recoup this amount is referred to as recoverable depreciation, or the holdback amount. Recoverable depreciation represents the difference between the replacement cost and the actual cash value of an insured item, when damaged by a covered cause of loss. When a policy includes Replacement Cost, the When a policy incluses any may holdback a percentage cont pg 4

September Issue 2024

contact@calgaryroofingrestoration.com

Siding Replacement T **Calgary Roofing & Restortion** 

Challenges and Expectations in Replacing Hail-Damaged Vinyl Siding in Calgary\*\*

In the aftermath of the devastating hailstorm that struck Calgary on August 5, 2024, thousands of homeowners are now faced with the daunting task of repairing or replacing their damaged vinyl siding. While the process may seem straightforward, there are several challenges unique to the Calgary area that residents should be prepared for.

The Biggest Challenges

One of the most significant issues that homeowners face is \*\*matching the colors and styles of the existing siding\*\*. Over time, vinyl siding can fade or become discontinued, making it difficult to find an exact match for sections that need to be replaced. This challenge is particularly acute when only portions of the siding are damaged, as even slight color differences can be highly noticeable, impacting the overall appearance of the home.

Weather-related delays\*\* are another common hurdle. Calgary's unpredictable climate, known for its sudden shifts from sunshine to snow, can lead to unexpected interruptions in the replacement process. These delays not only extend the timeline but can also complicate scheduling with contractors, leading to longer waits for repairs.

Navigating the \*\*insurance claims process\*\* adds another layer of com-

plexity. Many homeowners may en-

# hould be Paid Overhead **Profit???**

their policyholders, so that full and prompt payment occurs. Unfortunately, because of a number of imsell products which are significantly indistinguishable from one another. The only value to those products is nately, because of a number of improper claims occurrences and the inherent profitability of not paying fully the amount owed in a prompt will honor the promises made to lowing losses. Insurance companies Policyholders expect full and prompt payment to their property folfact that insurance companies said the nies, claims conduct,

insurance claims.

When addressing the issue of overhead and profit holdbacks from standpoint of good faith

that insurcurrently

contract

where do these that the insurhas the right to such practice, with specific contractor overthority and in

manner, the law has imposed signifi-cant fiduciary-like obligations upon under either a

warn potential customers that they can expect something less than complete cost or Actual Cash Value basis. No insurance company advertisements replacement

nsurance companies when handling

a catastrophe. repair estimate payments following

prompt payment is completely destroyed when Indeed, the promise of full and

it can hardly be

contract au-good faith. No-policies state ance compa-conducting are doing so ance company withhold the head and profit Those companies who continue to wrongfully profit, by withholding monies due to their policyholders, and Trade Practice statutes. claims profits by not following what some carriers wrongfully make Texas Department of Insurance, and for their violation of the Unfair Claim can expect to be sued for their unis the obvious law on the matter. just enrichment as suggested by the

by Larry Walker Adjuster



# Calgary Roofing & Restoration Explain, Quality, Types of Materials & Hail Storm Damage

resentatives Take Time with Customers to Explain Quality, Types of Materials, and How to Identify Storm Damage

In the wake of Calgary's recent severe weather events, particularly the destructive hailstorms, roofing sales representatives in the city have taken on an increasingly important role. Beyond simply selling roofing services, these professionals are dedicating extra time to educate homeowners on the quality of materials, the different types available, and how to accurately identify storm damage. This approach is helping customers make informed decisions about protecting their homes and ensuring long-lasting results.

Understanding the Quality of

**Roofing Materials** 

One of the key aspects that Calgary roofing sales representatives emphasize is the \*\*quality of roofing materials\*\*. With the city's weather being unpredictable and often harsh, the importance of durable and high-quality materials cannot be overstated.

Representatives take the time to explain the different grades of materials available, from basic asphalt shingles to premium options like metal roofing or impact-

Calgary Roofing Sales Rep-sentatives Take Time with resistant shingles designed spe-cifically to withstand hailstorms. They discuss the lifespan of each material, how they perform in Calgary's unique climate, and what maintenance they require.

For many homeowners, this information is invaluable. It allows them to weigh the cost against the potential longevity and performance of the roofing materials, leading to more informed decisions. Representatives also highlight the warranties that come with different materials, ensuring homeowners understand what is covered and for how long.

Exploring Different Types of

Roofing Materials

of material\*\* is another critical factor that roofing sales representatives cover in detail. Calgary homeowners have a variety of options, and each comes with its own set of advantages and potential

Asphalt Shingles are the most common choice, known for their affordability and ease of installation. Representatives explain the different grades of asphalt shingles, from the basic three-tab shingles to more durable architectural shingles. They also discuss how these shingles stand up to hail and high winds, which are common in

Metal Roofing is another option gaining popularity due to its durability and long lifespan. Representatives often discuss the benefits of metal roofing, such as its resistance to hail damage, fire resistance, and energy efficiency. However, they also ensure that customers are aware of the higher upfront costs associated with metal roofing and the noise factor during heavy rain or hail.

Tile and Slate Roofing are premium options that some homeowners may consider. Representatives explain that while these materials offer exceptional longevity and In addition to quality, \*\*the type a distinctive aesthetic, they also come with higher costs and require specialized installation. They also discuss the suitability of these materials for Calgary's climate, particularly in terms of their weight and the structural requirements of the home.

Impact-Resistant Shingles are specifically designed to withstand severe hailstorms, making them an attractive option for Calgary homeowners. Representatives go into detail about how these shingles are tested and rated, and why they may be a wise investment for homes in areas prone to hail.

**Identifying Storm Damage** 

One of the most critical services that Calgary roofing sales representatives offer is helping homeowners \*\*identify storm damage\*\* After a major hailstorm, it can be challenging for homeowners to determine the extent of the damage or even if there is damage at all.

Representatives walk homeowners through the process of identifying signs of damage, such as \*\*dented or cracked shingles\*\* \*\*missing shingles\*\*, or \*\*granule loss\*\* (evidenced by granules collecting in gutters or around the home's foundation). They explain the importance of addressing even minor damage promptly to prevent further issues, such as leaks or structural damage.

In some cases, storm damage may not be immediately visible from the ground. Representatives often recommend a professional inspection, during which they use specialized tools and techniques to assess the roof's condition thoroughly. They explain how hidden damage, like cracks or punctures that aren't visible at first glance, can lead to significant problems if left unaddressed.

Furthermore, representatives educate homeowners on the importance of \*\*filing an insurance claim\*\* promptly after storm damage is identified. They provide guidance on how to document the damage, what to expect during the claims process, and how to work with both the insurance company and the roofing contractor to ensure that repairs are covered and completed correctly.

**Building Trust Through Edu-**

By taking the time to educate customers about the quality and types of roofing materials, as well as how to identify storm damage, Calgary roofing sales representatives are building trust and longterm relationships with homeowners. This approach not only helps customers make more informed decisions but also ensures that they feel confident in the protection of their homes.

In an industry where quick sales are often the norm, this commitment to education sets Calgary's roofing sales representatives apart. It shows that they are not just selling a product but are genuinely concerned about the well-being and satisfaction of their customers. As Calgary continues to face the challenges of severe weather, this focus on education and customer care is becoming increasingly valuable.

## **Siding Replacement Tips**

cont from pa 1

counter issues such as depreciation of materials, disputes over coverage, or delays in claim approval. Ensuring that the insurance adjuster conducts a thorough inspection and working with contractors experienced in dealing with insurance companies is essential to avoid potential pitfalls.

Supply chain issues\*\* have also emerged as a significant concern in the wake of the storm. The high demand for materials following widespread damage can lead to shortages and longer wait times for necessary supplies, further delaying the repair process.

Finally, the quality of installation remains a critical factor. \*\*Poorly installed siding\*\* can result in future problems such as leaks, warping, or inadequate insulation. Homeowners are urged to hire experienced contractors who understand the specific challenges of installing vinyl siding in Calgary's variable climate.

What Homeowners Can Expect

The replacement process typically begins with a \*\*thorough inspection\*\* of the damage. Contractors will assess the extent of the hail impact and provide an estimate for the work required. This initial step is crucial for setting expectations and ensuring all aspects of the damage are addressed.

Once the damage has been assessed, homeowners will move on to the \*\*material selection\*\* phase. Ideally, they will find a close match to the existing siding. However, if an exact match isn't available, choosing a complementary or contrasting color may be necessary to achieve a balanced look.

Scheduling the installation\*\* is often dependent on material availability and weather conditions. Once a date is set, the old siding will be removed, and any underlying issues, such as damage to insulation or exterior walls, will be repaired before the new siding is

The InstallationProcess itself involves ensuring that the new siding is properly aligned and secured to withstand future weather events. Attention to detail during this phase is critical to preventing future issues.

After the installation is com-

Hailstorms are a common occurrence

in Alberta, and they often leave behind sig-

nificant damage to homes, particularly to

roofing. For homeowners, dealing with the

aftermath of a hailstorm can be overwhelm-

ing, especially when it comes to filing an insurance claim and ensuring that they

are fully indemnified for their losses. Un-

derstanding the concept of indemnification

and how it applies to hail damage claims

Indemnification is a fundamental prin-

ciple of insurance. It means that the insurance company is obligated to restore the

policyholder to the financial position they

were in before the loss occurred. In the

context of a hail damage roofing claim, in-

demnification ensures that the homeowner

receives sufficient compensation to repair

or replace their roof to its pre-damage

When hail damage occurs, the first

step for the homeowner is to assess the

extent of the damage and report it to their

insurance company. The insurer will send

an adjuster to evaluate the damage and

determine the cost of repairs. The goal

of the insurance company is to provide a

settlement that covers the cost of return-

ing the roof to its original state before the

homeowner must carefully document all

damage and keep detailed records of

communications with the insurance com-

To ensure full indemnification, the

**GIFT CARD** 

What Does Indemnification Mean?

is crucial for Alberta residents.

INDEMNIFY THE INSURED

plete, a Final Inspection will be conducted to ensure everything meets the homeowner's expectations. The area will be cleaned up, and any debris from the process will be removed.

Homeowners should also ensure they receive warranties for both the materials and the installation work. Reputable contractors will typically provide follow-up services to address any concerns that may arise after the installation is complete.

As Calgary continues to recover from the August hailstorm, understanding these challenges and what to expect during the replacement process can help homeowners navigate the situation more effectively, ensuring their homes are well-protected against future weather events.

# Signs of Hail Damage



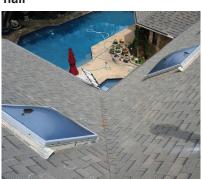
properly inspected roof will have chalk marks to show the damage on your roof. Hail spots may be very small



cause damage to your roof



Excessive granules in your gutter or at the end of your down-spouts are signs of excessive



Skylight broken by hail



Standing Seam Damaged by





Vinyl siding windows, and fences were damage across the city. Make sure you get line of site repairs done

**PROGRAM REWARDS** 

Refer customers to

Calgray Roofing & Restoration Itd

and earn rewards with

our Referral Rewards Program!

**SUBMIT YOUR REFERRAL** 

Call: 825.450.2759

WE'LL REACH OUT TO THEM

An CR&R Representative will

contact your referral and make

arrangements to inspect their

roof. The are under no obligation

and the inspection is free.

**RECEIVE YOUR REWARD** 

Once teir roof is built by CR&R

and they have signed their Cer-

tificate of Completion and they

paid infull, then you will receive

the reward for the level you have

achieved.



Damaged gutters, downspouts, fascia, Do a through inspection by walking around the property.



condition, minus any deductible specified in the policy. The Hail Damage Claim Process



"SHINGLE" Replacement

hailstorm.

REFER RECEIVE

**QUALIFIED CUSTOMER** 

REFER

RECEIVE LEVEL 2: QUALIFIED CUSTOMER **GIFT CARD** 

RECEIVE REFER LEVEL 3 **QUALIFIED CUSTOMER** 

RECEIVE QUALIFIED CUSTOMER **GIFT CARD** 

**GIFT CARD** 

pany. This includes taking photographs of the damage, obtaining repair estimates, and retaining receipts for any temporary repairs or accommodations needed while the roof is being fixed. **Ensuring Full Indemnification** 

To be fully indemnified, homeners should be aware of several key factors:

1. Policy Coverage: Review your insurance policy to understand what is covered and what is excluded. Some policies may have specific provisions related to hail damage or roofing, and it is essential to be aware of these before a claim is made.

2. Deductibles: The deductible is the amount the homeowner is responsible for paying out of pocket before the insurance coverage kicks in. This amount will be subtracted from the total settlement, so it's important to factor this into your financial planning

3. Repair or Replacement: The insurance company is obligated to cover the cost of repairs or replacement of the damaged roof, depending on the extent of the damage. Homeowners have the right to choose their contractor, but the work must meet the quality and scope outlined in the insurance claim.

4. Disputes and Independent Assessments: If there is a disagreement with the insurance adjuster's assessment, the homeowner can seek an independent assessment or hire a public adjuster. This independent evaluation can help ensure that the insurance payout is sufficient to cover the necessary repairs.

Legal and Regulatory Protections Alberta's insurance laws provide several protections to ensure that consumers are indemnified fairly:

**Good Faith Requirement:** 

Insurance companies are required to act in good faith, meaning they must handle claims promptly and fairly. If an insurer fails to do so, the homeowner can file a complaint with the Alberta Insurance Council. Right to Appeal:

If a homeowner believes they have not been fully indemnified, they have the right to appeal the insurance company's decision. This could involve providing additional documentation or going through mediation or arbitration. **Privacy and Transparency:** 

Insurers must handle the homeowner's

information confidentially and transparently. All communication regarding the claim and settlement must be clear and understandable. Conclusion: Indemnifying the consumer in a hail

damage roofing claim is a critical aspect of insurance in Alberta. Homeowners need to be proactive in understanding their policy coverage, documenting their losses, and ensuring that they receive the full compensation necessary to restore their property. By being informed and vigilant, Alberta residents can navigate the claims process more effectively and ensure that they are properly indemnified after a hailstorm.

#### **Does Your Property Meets the Current Codes & Energy Codes Ask Your Agent If You Have Law & Ordinance Coverage**



CR&R installing a 3 ply modified roofing system, Proper installation consist of using proper fasteners, drainage, insulation and ventilation are the key success of a flat roofing system



CR&R Itd installing a flat concrete tile roofing system, Proper installation consist of using proper fasteners, underlayment, batten boards, spacing, and mortar.



Key success of all roofing system, is using great reliable roofers, preparation of the decking, base felt, proper fasteners, proper exposure, and proper spacing.

offit intakes keeps ice and snow melting

According to the American Society of Heating, Refrigeration & Air Condi-

tioning, (ASHRAE) safety

is the main factor in mak-

ing sure your ventilation

vent joints can be pulled

apart during the removal of

your roof, which could re-

lease toxic fumes into your

home. ALWAYS have someone get in your attic and

is correct in your home. When your roof is replaced



Chris Hill sales manager of CR&R has been selected to be an insurance appraiser for various insurance companies over the past 35 years. Chris has 35 years of experience in the construction mitigation field. Chris personally trains all of CR&Rs staff on how to identify and evaluate hail damage to roofs, siding and other areas of your property.



### **Identifying Basic Parts of Your Home**





#### **According to the Consumer** Information Guide sure of that. The lowest bid is not

It is crucial that you understand your rights to protect your most valuable asset..."Your Home".

#### How do you know if you have damage?

Do you have roofs being put on in your neighborhood? Do you see roofing signs in yards or have you received a flier, door hanger, or had a telemarketer call you? If you answered yes to any of these questions, you might have hail damage. It is probably worth your time to have it checked out by a trained professional, be it a roofing contractor or an insurance

#### My roof is not leaking so why should I have it replaced?

f you have damage, you should replace your roof as soon as possible. Just because your roof doesn't leak immediately doesn't mean it will not 6 months from now. The damage might not be as apparent now as it will be in six months. The damage being exposed to the elements of the harsh weather will accelerate the

deterioration of your roof system.

What if I called my insurance company and they came out and said I have no damage?

Superintendent

of Insurance

780.427.8322

TBF.INSURANCE@GOV.AB.CA

It is a good practice to get three bids to compare the scope of what they are doing and putting on your

Choose a roofing contractor in the same capacity as you would a Is the quote my insurance gave me enough to restore my roof to its original state?

always the best. In today's society

you get what you pay for. Your

home is a large investment. Your

roof protects your whole house

and everything in it including

your family. Look at it from this

perspective. You find out that you

have to have brain surgery. Your

health insurance company tells

you to get three opinions. Are

you going to price shop to save

the insurance company money or

find the best surgeon not worrying

about price because all you are

responsible for is your deductible?

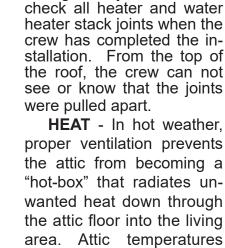
Price should not be your main

concern. The only concern is to

have the best surgeon do the job.

Not necessarily. Sometimes insurance companies exclude coverage of roof construction items essential to proper replacement and longevity of your new roof. These items are referred to as incidentals. Incidentals include vents, ridge, flashing, taxes and dump fees. The estimate the insurance company gives you is just that, an estimate and the price will vary, it could be higher or even

> **Better Business** Bureau 403.531.8784 www.calgary.bbb.org



can reach 150 degrees MOISTURE - In cold weather, proper ventilation helps prevent moisture from condensing on the insulation, rafters, and roof deck. Trapped moisture can rot wood members and rob insulation if it's R-Value.

**CONDENSATION** - Improper ventilation and attic heat can cause condensation. This condensation can create enough moisture that you might think your whole roof is leaking. Your "dripping wet attic" is not caused by your roof being installed improperly, but from poor ventilation.

MOLD & MILDEW - Another common, but unsatisfactory practice allowing heat to enter the attic, involves installing bathroom exhaust vent ducts into the soffit vents, rather than correctly installing the duct to an outlet vent. Soffit vents are inlet vents, not outlet vents!

### WORK PROVIDED

- ROOFS
- **GUTTERS**
- SIDING
- **WINDOWS**
- **PAINTING FENCES**

825.450<u>.</u>2759

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## Will My Rates Go Up If I File A Hail

The truth is that your rates will increase whether you file a claim or not. Insurance rates increase when there are natural disasters. Costs to policy holders will vary on where they live, their house and other factors. "It's all about having enough premium and protection to pay future protection to pay future claims," said one insurance company official.

Many insurance companies saw the value of their investments decline over the last year.
With yearly national disasters, the insurance companies look for ways to make things up by raising rates or be-coming more creative in restricting claims.

You need to file a claim to make sure your most valuable asset is protected.



If you have been denied payment or underpaid, you need to ask yourself these questions

- Can Hail Damage my metal gutters and vents, but no damage to my roof.
- Will partial repairs devalue my home?
- Would potential future buyers be discouraged from purchasing my property?
- Would an inspector find hidden damage?
- I Can't make the necessary repairs with the amount my insurance company has paid me?

Shoud my Insurance company pay Contractors overhead and profit? **CALL CR&C TODAY** 

Just because an Insurance adjuster says you have no damage doesn't mean it is not there. Insurance companies hire Adjusters to assess the damage on your roof but their specialty may not be roofs. They could have been adjusting damage to cars last week and now they are roof adjusters. Think about this, " do they really want to pay me money to fix this?" If an adjuster tells 100 people they have no damage and 60 of the people take their word, then they do not pursue a second opinion. The average roof is \$22,000.00. Well, they saved \$1,320,000.00. That is a lot of money. They are playing the odds. We're not saying all insurance companies are like this, but some are. Please understand, there are many good insurance companies

in your communtiy. The Insurance company said I have to get three estimates before I can

choose a contractor. Not so! You can choose the contractor of your choice, but choose a contractor based on quality not price. Some companies are higher and some are cheaper. You can shop for the lowest estimate but in doing this you are not saving yourself any money. You are only saving your insurance company money. No matter what, you will have to pay your deductible. The insurance company will make

Service & Red Tape Reduction 780.427.4088

825.**450.2759** 

contact@calgaryroofingrestoration.com





Pictured Skyelar and Logan Kuchar choose Calgary Roofing & Restoration ltd to complete there roofing project damage from the hail storm 2020.



Pictured above is Nikki Swagarty with her husband Jordan Swagarty another fine restoration project completed by Calgary Roofing & Restoration Itd. The home was damaged by the big flood in 2013.

Selecting a roofing contractor is a major decision. A new roof is a "big ticket" purchase and you have to put a lot of trust in the roofing contractor to do the job right because you won't be able to see what he's doing on your roof, plus you're relying on the contractor being in business years from now to back up their workmanship warranty. Most homeowners won't to know what to ask for in terms of roofing materials, upgrades and installation details. My goal is to provide you with enough information for you to pick the best deal and ensure you get a quality job.

The selection criteria and questions you should ask a roofing contractor are:

- Never hire a roofer that is out-of-state, i.e. "storm chasers". They won't be around for warranty service or dispute resolution.
- Avoid roofing contractors with less than an 'A-' rating. A company can be rated an 'A-' minus sim-ply because of the limited length of time in operation, cellent track record.
- Ask for current references Reputable roofing contractors should have dozens and dozens of homeowner's references.
- Request a copy of the contractor's professional State license and local business license.
- Minimum coverage limits should be \$1 million General Liability, \$1 million Personal Injury and \$500,000 for Worker's Compensation. Higher limits are desirable. Roofing work is dangerous and you don't want an injured worker suing you or some other accident claim going against your homeowner's insurance. Call the insurance agency listed on the certificate to verify the policy is in force and the coverage limits are accurate.
- How long has the company been in business?

Roofing contractors tend to come and go due to the ups & downs of the economy and housing cycle. A company that has been in business for many years will tend to be more stable and experienced with adequate cash flow and cash reserves to meet operating requirements.

Dishonest roofing contractors will quickly open & close business under new names (or disappear altogether) in an effort to distance themselves from a poor reputation, unpaid bills and lawsuits. Should the roofing contractor not pay the subcontractor, the subcontractor may file a mechanics lien against your home for the unpaid labor and materials. If this happens, you will not be able to sell your home until the lien is paid.

Ask if the roofing contrac-

tor uses the same work crews and how they train their work crews. Does the company have a training manual?

The workmen on your roof will most always be subcontractors. The busier roofing contractors will be able to retain the same work crews. Visit the company office and ask to see a copy of their roofing manual which sets the standards of competency, workmanship and quality.

Who will be the Job Supervisor. The job supervisor will be your point of contact for any questions and issues. You should have the supervisor's business card with cell phone number and e-mail address. The supervisor should be at the job site at least once each day for quality inspections during and after the job is complete.

The supervisor for my roof was there when work began, walked the roof each day, took photos and reviewed the photos and progress with me. When the job was finished, the roofing crew waited for 30 minutes while the supervisor walked the roof, lifting shingles to verify the roofing materials were install correctly. The supervisor had the roofing crew replace a couple of marred shingles in a high traffic area and make a few minor touch ups with paint and caulking. The supervisor then reviewed the final photos with me and asked if I had any questions or saw something that needed attention. Only then was the work crew released.

- Ask to see a copy of the roofing contract to read the fine print.
- A good contract should include a "Standards of Performance" which states among other things, that the contractor will not nail toe boards through your shingles, kick-outs will be installed at all corners, flashing installation requirements, the crew will not walk or step on your gutters, the job site will be cleaned up at the end of each day, etc. How long will it take to re-
- place the roof?

This is seemingly innocuous question can be a red flag. If one roofer says he'll bring a crew of 15 men and do the job in a day or two at most, while the other roofing contractors says 7 or 8 men will require at least 3 days (weather permitting), immediately disqualify the roofer who says he can do it in a day. Why? Because the roofer with 15 men won't be focused on quality and will cut corners because he's in a hurry to finish the job and get paid. 15 men on my roof would be in each others way and they'd probably working well past sunset in the dark. Do you really want that for non-emergency repairs?

"BTW, my roof required 8 men working for 3-1/2 days to replace the roof - but my roof has complicated lines and features"

#### Recoverable Depreciation

cont from pg 1
of a claim until work is completed. In order to have the holdback released after a claim payment, the insured will have to provide canceled checks and paid invoices to indicate that the replacement cost of the insured property was paid or repaired. Many carriers impose a time restriction on the amount of time allowed to present claim for the recoverable depreciation, so be sure to confirm the details within

your policy.

Deductible: Your deductible is the amount of money that is subtracted from your insurance claim payout. It is your out-of-pocket cost on every insurance claim. Make sure your deductible is a manageable price. In the event of a claimyou should have the funds available to pay your deductible without putting you in a financial bind. If you choose a high deductible to keep your rates down, you could end up paying for a claim for years

insurer will take into account the amount of value your damaged property has lost

due to age (depreciation). Today, most homeowners have recoverable depreciation which bridges the gap between the value of the loss and the cost of the repairs. If you do not have recoverable depreciation you will only be reimbursed for the value of your lost property, not the cost to replace it. Make sure you have the recoverable depreciation endorsement on your homeowners policy so you are covered for the entire cost of repairs on your

Code Upgrade Coverage: We see more and more customers every year without this endorsement on their policy which can be quite costly in the event of a claim. The existing roof on your property may have been installed months or decades ago. If the municipality or county where your home is located changes its codes to require more expensive roofing products, you will need this endorsement to avoid additional costs in the event of a claim. For example: You must install new roof sheathing on your house because the Douglas County has determined the ex-Recoverable Depreciation: If your isting roof sheathing is out of code and property is damaged during a storm, your your property will fail inspection without a full sheathing replacement. If you do not have code upgrade coverage- your in-

surer will not reimburse you for this added expense and you are now faced with \$1,000s in additional expenses on top of your deductible.



## **Homeowners Need To Know What To Expect**

- When shingles are delivered to your home, please check the color and type of material. NOTIFY Calgray Roofing & Restorationimmediately if the color or type isn't what you ordered.
- Notify your mortgage and insurance company the day your roofing material is delivered. This will expedite the inspection and payment process.
- Be prepared for the noise! There will be constant hammering for two or more days, depending on the size of your roof.
- Keep children and pets away from the work area, YOUR house is a construction site and is very hazardous.
- Remove all loose items from wall shelves and walls: Pictures, Plates, Figurines, TVs etc. Hammering may create vibrations that will shake these items off the shelves or walls.
- Remove all items from around the house where roofing debris or bundles of shingles might fall: Patio, Pool Furniture, Potted Plants, Vehicles and Garden Equipment. Leaves or
- blooms may be knocked off the plants near your home during the job. They will come back.

  7. During the roofing project dust may fall from rafters & under sides of the decking. Any clothing or items this may damage should be protected.
- 8. Crews will need access to your driveway to load shingles and clean up. Please park your cars, motorcycles, bicycles, boats, etc. away from the driveway.

  9. Occasionally, power tools will be used to cut decking or shingles. Please check your power breakers after roofers are finished to make sure they are operating correctly and have not been tripped.
- 10. Precautions are taken to prevent gutter damage. However, there are instances when damage to gutters is unavoidable especially on very steep roofs or ones that are completely surrounded by gutters. Your homeowner's insurance should cover any damages or allow for protection.
- 11. BEWARE! Occasionally, A/C, water, and gas lines have be installed improperly under the decking and nails may penetrate and cause unpredictable damage. This damage shall be the responsibility of the property owners insur-
- 12. For each day it rains, work on your roof will be delayed. Roofers are instructed not to tear off more shingles than they can replace in one day, so that your roof is not exposed to
- inclement weather. 13. Check heater vents upon completion of your roof to make sure that they have not been loosened in the attic. Also check hot water heater and stove
- 14. Nails that fall from the roof during the job will be picked up with a nail roller. However the greatest effort to pick up all nails may not pick up all. Please be advised, however, that a few nails hidden in the grass or shrubbery may remain.
- 15. Occasionally shingles have been sealed to the sidewalls. Age along with moisture saturation can rot the wood. During the removal of shingles along walls, paint removal & chipping of the wood may occur. This is an unavoidable situation and your contractor is not responsible for this occurrence. Look to your insurance to recover your loss.
- 16. When two or more layers are removed from the roof, your roof line will drop. This will be evident along any wall. The change in appearance will be minimal and will not effect the integrity & utility of the roof & flashing.
- 17. When the old roofing is removed a tremendous amount of weight is taken off the frame of your home. This can cause slight movements of your rafters & beams. This shifting, may cause small stress cracks in your ceiling along with paint popping off nails heads. Your roofing company is not responsible for this unavoidable occurrence.
- 18. Contractor disclaims any and all liability for the grading, leveling, slope or construction of the roof deck, the roofing system, structure and/or appurtenances
- Occasionally driveways can be damaged due to faulty foundations. Contractor shall not
- be responsible. 20. MAKE ALL PAYMENTS TO Calgary Roofing & Restoration Itd.

